## Overview of Advice-Related Exclusions and Exemptions from Chapter 7 of the Corporations Act 2001 (Cth) Summary of advice-related exclusions/exemptions Sources of exemptions/exclusions s 766B(1A) – Provision of exempt document or statement See reg 7.1.08 for included/excluded documents, information and statements I am providing Excluded by s 766B(5) – Advice given by lawyers and registered tax or BAS agents Unless. financial s 766B(6), (7) - Telling an inquirer information about cost/estimated cost/rate of return on a financial product s 766B product advice s 766B(7A) - Advice that could reasonably be regarded as a necessary part of providing claims handling and settling service o Cf. reg 7.1.08AA - Advice that is not regarded as a necessary part of providing claims handling and settling service Reg 7.1.06A - Financial product advice to debtor or representative in relation to certain financial products that are not credit facilities Reg 7.1.29 – Advice provided in the course of an exempt service (eg tax advice) that is reasonably necessary and integral to the exempt service Reg 7.1.30 - Information and advice about voting rights attaching to securities or interests in MISs Reg 7.1.31 – Passing on a prepared document that contains financial product advice Excluded by Reg 7.1.32 - Advice in relation to structuring of remuneration packages for employees I am providing regulations Unless.. Reg 7.1.33A - Recommendation or statement of opinion in relation to allocation of funds for investment among different products a financial made under Reg 7.1.33B - General advice prepared by a product issuer who is not an AFS licensee, but provided by a licensee service s766A(2)Reg 7.133E – Advice about the existence of a custodial or depository service Cf express inclusion for Reg 7.1.33F - Provision of general advice intended to influence a decision in relation to a school banking product financial product advice to Reg 7.1.33G – Certain general advice that does not attract remuneration employer about default super Reg 7.1.33H - Certain general advice given by product issuer fund (reg 7.1.28AA) **Exemptions in the Act:** s 911A(2)(ea)-(ec) - General advice provided in newspaper, periodical, information service or sound/video/data recordings which is generally available to public and whose principal or sole purpose is not the provision of financial product advice. Conditions may apply per reg 7.6.01B. s 911A(2)(ed) - General advice provided by corporation in connection with offer under eligible employee share scheme Activities/persons covered by exemptions in the regulations: o (na) Provision of financial product advice by person not in jurisdiction who is related to a financial services licensee; o (o) General advice by product issuer provided in media with disclosures equivalent to general advice warning; o (oa) Advice by actuary to wholesale client, exempt public authority or the Commonwealth or a State/Territory in ordinary course of actuarial services; o (s) General advice to an AFSL holder by product issuer; Exempted by o (t) Advising in relation to medical indemnity insurance; o (ta) Financial product advice in relation to a friendly society funeral product by funeral services entity in ordinary course of business; s 911A(2)(a)–(j) o (u) Advice consisting of an opinion on matters other than financial products included in document issued in connection with a takeover bid or offer of financial product if certain disclosures provided. Reg 7.6.02AG (notional 911A(2E)) - Advice on derivatives, foreign exchange contracts, carbon units, Australian carbon credit units or eligible international emissions units provided to a professional investor by a person outside the jurisdiction. I must hold an Exempted **AFS licence** Activities/persons covered by exemptions in ASIC instruments: by regs Unless. made under CO 11/1227 - Financial product advice in a retirement estimate statement that meets certain conditions to carry on my business s 911A(2)(k)CO 11/927 – Financial product advice by money management service provider in relation to a basic deposit product CO 14/1001 - General advice by unlisted body or wholly-owned subsidiary in connection with an offer under an employee incentive scheme CO 14/1000 - General advice by listed body or associated body corporate in connection with an offer under an employee incentive scheme LI 2015/1049 - General advice to a vendor by licensed real estate agent in relation to an offer for sale of eligible shares in a real estate company Exempted LI 2015/539 - General advice in the form of an advertisement from the product issuer if the advertisement indicates that a person should consider by ASIC whether or not the product is appropriate for the person instrument LI 2016/207 - Financial product advice provided through, or through making available, a financial calculator (subject to conditions) made under ss LI 2016/356 - General advice in a document that complies with certain conditions or by self-dealers to wholesale clients about own securities 911A(2)(I), 926A LI 2016/813 – General advice provided by wholesale charitable investment fundraisers in an offer document of debentures or interests in an MIS LI 2016/869 - General advice provided by operator of a strata scheme or real estate agent in relation to interests in strata scheme LI 2016/1109 - Financial product advice to wholesale clients by CSSF-regulated financial services provider LI 2017/616 - Financial product advice by an 'Eligible Company' (registered under cl 3 of Sch 4 to the Act) in relation to issue of member shares LI 2017/792 - Financial product advice provided by financial counselling agencies in certain circumstances LI 2017/794 - Financial product advice provided by eligible person in relation to derivatives that are factoring arrangements LI 2017/795 – Financial product advice relating to a mortgage offset account LI 2018/99 - General advice by an operator of sale facility or related purchase facility in relation to an interest in the facility LI 2018/751 – Financial product advice by group purchasing body in relation to a risk management product or an interest in a risk management scheme operated by the body where provided as a result of giving information or statements required for reliance on exemption from s 601ED(5) LI 2020/199 - Financial product advice in relation to offshore fund financial products or under a portfolio management services mandate Exemptions from Divs 2, 3 & 4 of Pt 7.7: CO 11/1227 - Financial product advice in a retirement estimate statement that meets certain conditions LI 2016/207 - Financial product advice provided through, or through making available, a financial calculator (subject to conditions) LI 2016/356 – General advice provided in a document that complies with certain conditions (exemption from Divs 2 & 4) LI 2017/616 - Financial product advice by an 'Eligible Company' (registered under cl 3 of Sch 4 to the Act) in relation to issue of member shares LI 2015/539 – General advice in the form of advertisement of issue of securities to be listed by the licensee if the advertisement indicates that a person should consider whether or not the securities are appropriate for the person (exemption from Divs 2 & 4) Exemptions from obligation to provide a Financial Services Guide: Exempted s 941C(4) - General advice provided to the public, or a section of the public, in the manner prescribed by the regs [reg 7.7.02(2)]; but must provide under the Act information required by sub-s (5) [see further reg 7.7.01] s 941C(6) - Financial product advice about a basic deposit product or a related facility for making non-cash payments, or a product prescribed by the regs [see reg 7.7.02(1)]; but must provide information required by sub-s (7) s 941C(8) - Circumstances prescribed in regulations Exempted by o Reg 7.7.02(4) - General advice by product issuer or related body corporate, or product distributor or authorised rep not provided in a meeting or

I must comply with AFS licensee obligations



regs made under ss 926B, 941C(8) 951C, 992C

Exempted by ASIC instrument made under ss 926A, 951B, 992B

## person should consider whether or not the product is appropriate for the person

- Exemptions from obligation to provide a Statement of Advice:
- s 946AA Small investment advice [see regs 7 7 08C, 7 7 09A] s 946B [replaced by reg 7.7.10AE] - 'Further advice' or advice in relation to certain basic deposit and other products [see reg 7.7.10] but must keep

o Reg 7.7.02(5A) - General advice in the form of advertising on billboard, poster or in the media by product issuer if advertisement indicates that a

LI 2015/541 - General advice in a report or statement included in a document prepared by or on behalf of another person

during a telephone call (except in certain circumstances); but must provide information required by sub reg (5)

record of advice [see reg 7.7.09]

## Exemptions from obligation to provide general advice warning: s 949A(1)(c) - General advice provided in circumstances prescribed in the regs [see regs 7.7.20, 7.7.02(5A) - advertising on billboard, poster or in the

- media by product issuer if advertisement indicates that a person should consider whether or not the product is appropriate for the person] Reg 7.7.14 – Exemption from 949A(2)(c) for general advice in relation to a financial product for which a PDS is not required under Pt 7.9
- LI 2015/540 General advice provided orally, if an oral warning is given that the advice is general advice and may not be appropriate for the client

## Other exemptions:

- s 916F(1AA) [Replaced by reg 7.6.08] Exemption from obligation to notify ASIC of authorisation of a representative to provide, inter alia, general advice relating to fin products set out in regs [see reg 7.6.04A] or personal advice about basic deposit products, and other conditions are met
- Exceptions from the requirement for provider to prove they have taken steps mentioned in 961B(2)(d)–(g) [best interests duty] o Reg 7.7A.05 – advice by agent or employee of Aus. ADI in relation to basic banking products, general insurance, consumer credit insurance
- o Reg 7.7A.06 advice relating to a general insurance product LI 2018/751 – Exemption from Divs 2, 3 & 4 of Pt 7.7 and Divs 2, 3, 5 & 6 of Pt 7.8 for financial product advice by a group purchasing body in relation
- to a risk management product or an interest in a risk management scheme operated by the body where provided as a result of giving information or statements required for reliance on exemption from s 601ED(5)
- s 1200F Exemptions from Pts 7.6, 7.7 and 7.8, other than s 992AA, for general advice contained in any offer document or advertisement for a 'recognised offer' (foreign offers that are recognised in this jurisdiction) by or on behalf of the offeror
- \* NB: Does not include exclusions in relation to Pt 7.9 or ss 992A & 992AA, as the application of these obligations is not limited to licensees.
  - Authority for exemption by Corporations Regulations 2001 (Cth)

